JUNE 30, 2013 AND 2012

### STAMFORD ACADEMY, INC.

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### **Independent Auditors' Report**

To the Board of Directors Stamford Academy, Inc.

### **Report on the Financial Statements**

We have audited the accompanying financial statements of Stamford Academy, Inc., (Stamford) which comprise the statements of financial position as of June 30, 2013 and 2012, and the related statements of activities, cash flows and functional expenses for the years then ended, and the related notes to the financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or In making those risk assessments, the auditors consider internal control relevant to Stamford's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Stamford's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Stamford as of June 30, 2013 and 2012, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued a report dated December 3, 2013 on our consideration of Stamford's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts, grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Stamford's internal control over financial reporting and compliance.

Shelton, Connecticut

Blum, Shapino + Company, P.C.

December 3, 2013

### STAMFORD ACADEMY, INC. STATEMENTS OF FINANCIAL POSITION JUNE 30, 2013 AND 2012

		2013		2012					
ASSETS									
Cash and cash equivalents	\$	406,738	\$	162,870					
Accounts receivables, net		290		39,715					
Grants receivable		11,163		138,392					
Grant receivable from affiliate		40,000		-					
Prepaid expenses		16,986		21,269					
Property and equipment, net		18,996	_	33,438					
Total Assets	\$	494,173	\$_	395,684					
LIABILITIES AND NET ASSETS									
Liabilities									
Accounts payable and accrued expenses	\$	34,504	\$	25,116					
Accrued payroll and related expenses		192,149		157,617					
Due to affiliates		109,161		81,620					
Total liabilities		335,814	_	264,353					
Net Assets									
Unrestricted		131,949		106,457					
Temporarily restricted		26,410		24,874					
Total net assets		158,359	_	131,331					
Total Liabilities and Net Assets	\$	494,173	\$	395,684					

### STAMFORD ACADEMY, INC. STATEMENTS OF ACTIVITIES FOR THE YEARS ENDED JUNE 30, 2013 AND 2012

2012 2013 **Temporarily Temporarily** Unrestricted Restricted Restricted **Total Total** Unrestricted **Revenue, Support and Other Changes** Governmental grants \$ 2,467,949 \$ 2,467,949 \$ 2,389,395 \$ 2,389,395 422,200 9,500 431,700 300,609 1,000 301,609 Contributions Donations in-kind 200,645 200,645 202,968 202,968 Private foundation grants 16,910 100,261 15,500 83,351 176,158 191,658 3,208 3,208 Other income 3,452 3,452 394 394 Interest income 1,265 1,265 Net assets released from restrictions 24,874 (24,874)8,372 (8,372)Total revenue, support and 3,203,736 1,536 3,205,272 3,081,104 8,128 3,089,232 other changes **Expenses** Program services 2,853,095 2,853,095 2,724,343 2,724,343 Management and general 291,731 291,731 310,489 310,489 Development and fundraising 28,989 33,418 33,418 28,989 Total expenses 3,178,244 3,178,244 3,063,821 3,063,821 25,492 1,536 27,028 17,283 8,128 **Increase in Net Assets** 25,411 **Net Assets** - Beginning of Year 106,457 24,874 131,331 89,174 16,746 105,920 Net Assets - End of Year \$ 131,949 \$ 26,410 \$ 158,359 \$ 24,874 \$ 106,457 131,331

### STAMFORD ACADEMY, INC. STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED JUNE 30, 2013 AND 2012

	 2013	2012
<b>Cash Flows from Operating Activities</b>		
Increase in net assets	\$ 27,028 \$	25,411
Adjustments to reconcile increase in net assets		
to net cash provided by operating activities:		
Depreciation	14,442	13,609
(Increase) decrease in operating assets:		
Accounts receivable	39,425	(39,715)
Grants receivable	127,229	(132,026)
Grant receivable from affiliate	(40,000)	220,000
Prepaid expenses	4,283	8,348
Increase (decrease) in operating liabilities:		
Accounts payable and accrued expenses	9,388	(26,460)
Accrued payroll and related expenses	34,532	(46,605)
Due to affiliates	27,541	10,800
Refundable advance	-	(12,377)
Net cash provided by operating activities	243,868	20,985
<b>Cash Flows from Investing Activities</b>		
Cash outlay for property and equipment	-	(16,600)
Net cash used in investing activities	-	(16,600)
Net Increase in Cash and Cash Equivalents	243,868	4,385
Cash and Cash Equivalents - Beginning of Year	 162,870	158,485
Cash and Cash Equivalents - End of Year	\$ 406,738 \$	162,870

### STAMFORD ACADEMY, INC. STATEMENTS OF FUNCTIONAL EXPENSES FOR THE YEARS ENDED JUNE 30, 2013 AND 2012

	_	2013			2012											
	_		Development			Development										
		Program		General and		and				Program		General and		and		
	_	Services		Administrative		Fundraising	_	Total		Services		Administrative	_	Fundraising	_	Total
_	Φ.	1 0 10 1 50	Φ.	220,404	Φ.	22.440	Φ.	2.404.254	Φ.	2 0 7 2 0 4 7	Φ.	255 020	Φ.	20.000	Φ.	2 2 4 2 5 2 4
Personnel costs	\$	1,940,460	\$	220,496	\$	33,418	\$	2,194,374	\$	2,053,815	\$	257,830	\$	28,989	\$	2,340,634
Professional fees		299,409		33,446		-		332,855		72,194		8,937		-		81,131
Facilities costs		209,010		23,348		-		232,358		205,680		27,431		-		233,111
Student support services		197,799		-		-		197,799		196,761		-		-		196,761
Insurance		71,396		7,975		-		79,371		74,558		9,229		-		83,787
Transportation		72,285		-		-		72,285		34,445		-		-		34,445
Office expenses		44,897		5,015		-		49,912		60,849		5,563		-		66,412
Depreciation		12,991		1,451		-		14,442		12,110		1,499		-		13,609
Other program expenses	-	4,848		-		-		4,848		13,931		-	-		_	13,931
Total	\$_	2,853,095	\$_	291,731	\$_	33,418	\$_	3,178,244	\$_	2,724,343	\$_	310,489	\$	28,989	\$	3,063,821

#### **NOTE 1 - ORGANIZATION**

Stamford Academy, Inc. (Stamford), a not-for-profit organization, is recognized by the State of Connecticut as a charter school in accordance with the provisions of Section 10-66bb of the Connecticut General Statutes. Stamford was granted a charter to operate a public high school located in the City of Stamford through June 30, 2015. The mission of Stamford is to create a positive learning environment for students who have been unsuccessful in the traditional public school setting. Stamford pursues this mission by, among other things, lowering class size, lengthening the school day, providing more structure and developing strong relationships with each student and family.

Stamford shares corporate office space and other general and administrative costs and services with Domus Kids, Inc. and Trailblazers Academy, Inc., which are affiliated through common management but are governed by separate Boards of Directors.

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

**Basis of Accounting and Presentation** - Stamford's financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America. Accordingly, the accounts of Stamford are reported in the following net asset categories:

**Unrestricted Net Assets** - Unrestricted net assets represent available resources other than donor restricted contributions. These resources may be expended at the discretion of the Board of Directors.

**Temporarily Restricted Net Assets** - Temporarily restricted net assets represent contributions that are restricted by the donor as to purpose or time of expenditure.

**Permanently Restricted Net Assets** - Permanently restricted net assets represent resources that have donor-imposed restrictions that require that the principal be maintained in perpetuity but permit Stamford to expend the income earned thereon. Stamford did not have any permanently restricted net assets as of June 30, 2013 and 2012.

Use of Estimates - The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures in the financial statements. Accordingly, actual results could differ from those estimates. Management has used estimates primarily in valuing donations in-kind. It is management's opinion that the estimates applied in the accompanying financial statements are reasonable.

Cash and Cash Equivalents - Cash equivalents are defined as highly liquid investments with original maturities of 90 days or less.

### **NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

Accounts Receivable, Net - Accounts receivable are presented net of allowance for doubtful accounts. Uncollectible account balances are written off when management determines the probability of collection is remote. Management maintains an allowance for doubtful accounts based on a review of specific accounts and general historical experience. Management determined that no allowance for doubtful accounts was necessary as of June 30, 2013.

**Grants Receivable** - Grants from federal, state and other sources are recognized as revenue when the related expenditures are incurred or revenue otherwise earned. Grants receivable represent unreimbursed expenses at June 30, 2013 and 2012.

**Property and Equipment** - Property acquisitions and improvements thereon that individually exceed \$5,000 are capitalized at cost and depreciated on a straight-line basis over their estimated useful lives. Repairs and maintenance are charged to expense as incurred.

Contributions - Unconditional contributions are recognized when pledged or received, as applicable, and are considered to be available for unrestricted use unless specifically restricted by the donor. Pledges receivable expected to be collected beyond one year are discounted to their present value. Stamford reports nongovernmental contributions and grants of cash and other assets as temporarily restricted support if they are received with donor stipulations that limit their use. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statements of activities as net assets released from restrictions. Contributions received whose restrictions are met in the same period are presented with unrestricted net assets. Conditional promises to give are recognized when the conditions on which they depend are substantially met.

**Donated Property and Services** - Donated services are recognized as contributions if the services create or enhance nonfinancial assets or require specialized skills, are performed by people with those skills and would otherwise be purchased by Stamford.

Donated property and the use of equipment and facilities are recorded as support and expenses at fair market value when determinable, otherwise at values indicated by the donor.

While many individuals volunteer their time and perform a variety of tasks that assist Stamford, most amounts have not been recognized in the accompanying financial statements for such services because the criteria for recognition of such volunteer efforts have not been met.

**Functional Expense Allocation** - Expenses are charged directly to program services, development and fundraising, and management and general based on specific identification to the extent practicable. Expenses related to more than one function have been allocated using reasonable ratios determined by management. Management and general expenses include those expenses that are not directly identifiable with a specific function, but provide for the overall support and direction of Stamford.

**Income Tax Status** - Stamford is exempt from federal income taxes under provisions of Internal Revenue Code Section 501(c)(3). Stamford's informational returns for the years ended June 30, 2010 through June 30, 2013 are subject to examination by the Internal Revenue Service and the State of Connecticut.

### **NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

**Subsequent Events** - In preparing these financial statements, management has evaluated subsequent events through December 3, 2013, which represents the date the financial statements were available to be issued.

#### **NOTE 3 - CONCENTRATIONS OF CREDIT RISK**

Stamford's financial instruments that are exposed to concentrations of credit risk consist of the following:

**Cash and Cash Equivalents** - Stamford places its cash deposits with high credit-quality institutions. Such deposits exceed federal depository insurance limits at times during the year. However, management believes that its deposits are not subject to significant credit risk.

Governmental Grants - Stamford receives a significant portion of its revenue from the State of Connecticut and the City of Stamford. A significant reduction in the level of this support, if it were to occur, could have a significant effect on Stamford.

#### NOTE 4 - GRANT RECEIVABLE FROM AFFILIATE

Stamford has grants due from its affiliate, Domus Kids, Inc., of \$40,000 and \$-0-, respectively, for school support as of June 30, 2013 and 2012, respectively. The outstanding balance was received subsequent to June 30, 2013.

### **NOTE 5 - PROPERTY AND EQUIPMENT**

Property and equipment consist of the following as of June 30, 2013 and 2012:

	_	2013		2012
Leasehold improvements	\$	29,200	\$	29,200
Furniture and fixtures		1,028		1,028
Computer equipment		70,262		70,262
School bus		41,862		41,862
Software		34,705		34,705
		177,057		177,057
Less accumulated depreciation		(158,061)	_	(143,619)
Property and Equipment, Net	\$ <u></u>	18,996	\$ <u></u>	33,438

### **NOTE 6 - DUE TO AFFILIATES**

Stamford owed its affiliate Domus Kids, Inc., \$36,610 and \$10,348, respectively, and Trailblazers Academy, Inc., \$72,551 and \$71,272, respectively, for shared expenses as of June 30, 2013 and 2012. The outstanding balances were paid subsequent to June 30, 2013 and 2012, respectively.

### NOTE 7 - DONATED PROPERTY AND SERVICES

Stamford has recorded the estimated fair market value of donated property and services for the years ended June 30, 2013 and 2012 as follows:

		2013	 2012
Included in revenue and support: Donated school space Donated supplies	\$	200,368 277	\$ 200,368 2,600
Total Donated In-Kind Support	\$ <u></u>	200,645	\$ 202,968
Included in functional expenses: Facilities costs Other program expenses	\$	200,368 277	\$ 200,368 2,600
Total Expenses	\$	200,645	\$ 202,968

### NOTE 8 - TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets consist of the following as of June 30, 2013 and 2012:

	 2013	 2012
School programs Property and equipment	\$ 26,410	\$ 16,500 8,374
Total Temporarily Restricted Net Assets	\$ 26,410	\$ 24,874

### NOTE 9 - NET ASSETS RELEASED FROM RESTRICTIONS

Net assets were released from restrictions by incurring expenses satisfying the following purpose restrictions for the years ended June 30, 2013 and 2012:

	 2013		2012
School programs Property and equipment	\$ 16,500 8,374	\$	8,372
Total Net Assets Released from Restrictions	\$ 24,874	_ \$	8,372

#### **NOTE 10 - LEASE COMMITMENTS**

Stamford maintains its teaching facility within a facility owned by the City of Stamford and is currently operating on a month-to-month agreement while a new lease is being negotiated. The agreement allows Stamford to lease the facility for \$2 per year in addition to paying for its share of the facility's internet access fees. The estimated fair value of this lease has been recorded as facilities costs of \$200,368 along with the related in-kind donation of \$200,368 for 2013 and 2012.

Stamford has various noncancellable operating leases for office equipment, which expire in January 2017. Monthly lease payments range from \$192 to \$531.

Future minimum lease payments under all operating leases are as follows:

### **Year Ending June 30**

2014 2015 2016 2017	\$  8,673 8,673 8,673 5,060
Total	\$ 31,079

Expense under these operating leases total \$8,615 and \$6,086 for 2013 and 2012, respectively.

#### **NOTE 11 - DEFINED CONTRIBUTION RETIREMENT PLAN**

The teachers who work for Stamford participate in the State of Connecticut-sponsored major employee retirement system, which is administered by the Teachers' Retirement Board. Teachers are required to contribute 7.25% of their annual salary, while the State of Connecticut is required to contribute at an actuarially determined rate, which may be reduced by an act of the State Legislature. Administrative costs of the plan are funded by the State of Connecticut. Stamford has no obligations under this plan.

Stamford maintains a defined contribution retirement plan as defined under Section 403(b) of the Internal Revenue Code. All employees, who work a minimum of 1,000 hours per year, become eligible to participate immediately upon hire. Employees may make optional contributions to the plan on a tax-deferred basis up to a maximum amount allowed by the Internal Revenue Service. Stamford matches up to 4% of each eligible employee's compensation following one year of service for employees who contribute to the plan. Stamford's contributions to the plan were \$22,610 and \$18,878 for 2013 and 2012, respectively.